



Tiscali Italia and Acotel sign agreement for smart services to ultrabroadband customers

Cagliari, 2 February 2023 - **Tiscali Italia S.p.A.**, a telecommunications operator among the first in the ultrabroadband segment (FWA - Fixed Wireless Access and FTTH - Fiber To The Home), and Acotel (AEM Acotel Engineering and Manufacturing S.p.A.), a company specializing in Cloud solutions and technologies for the Telco, Energy and Security sectors, **have signed a strategic partnership for the development of the "Smart Router" project.**

The purpose of the project is to create a solution based on **Acotel Smart Router technology integrated with the Tiscali broadband platform**, enabling Tiscali to improve the performance and functionality of routers (and other equipment connected to them) and optimize telecommunications and customer service, including by enabling innovative features and services.

Davide Rota, CEO of Tiscali, said, "We consider it strategic to diversify the operator's role by enhancing Tiscali's synergistic positioning on all FWA 5G, FTTH and Mobile telecommunications technologies: it is no coincidence that the partnership with Acotel is an important piece of our development plan."

Claudio Carnevale president of Acotel, added, "The project enables for traditional and 5G routers the "revolution" that took place 20 years ago for cell phones, when they were transformed from passive terminals to "smart" devices, equipped with sensors and an operating system enabling the universe of services and apps now permanently present in everyone's lives."

At the start of the project, the two companies agreed to set up a joint team with technical/commercial expertise, which will be tasked with identifying priority use cases and implementing activities useful for achieving the planned objectives.

About Tessellis

Tessellis S.p.A. (listed Euronext Milan: TSL) is the holding company of the Group formed by the merger of Linkem Retail and Tiscali S.p.A. It includes among its business areas that of Tiscali Italia S.p.A., a national operator among the first in the ultrabroadband segment (FWA - Fixed Wireless Access and FTTH - Fiber To The Home), the portal www.tiscali.it, one of the main Italian news portals, with over 9 million visitors per month to its credit, as well as the advertising concessionaire Vevisible s.r.l.

About Acotel (AEM Acotel Engineering and Manufacturing S.p.A.)

Acotel is a company specializing in the development and delivery of HW and SW solutions for Telco, Smart Home, Energy & Building Management, Professional Security, Smart Metering, and other multiple uses, including safety and health of the individual. It is a winner of the MICROSOFT ITALY PARTNER AWARDS 2022 for the Cloud Tech Innovation category.

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